

# The Morning Huddle

## The Dos, Don'ts, and Benefits

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The morning huddle is a critically important part of your day if you aim to achieve success at your practice.

### DO

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- Keep the morning huddle to last seven to ten minutes. Any longer and it is not a morning huddle.
- Ensure that every team member is present at the morning huddle.
- Prepare for the morning huddle beforehand - every team member needs to do this.

### DON'T

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- Treat it like a regular team meeting. The morning huddle focuses on that day only and what needs to be accomplished for that day.



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## Benefits of the Morning Huddle

Gets you and your team all on the same page at the beginning of the day.

Allows you to identify patients with pending treatments that has been diagnosed but is yet to be treated.

Allows you to identify patients that you may want to talk to for a specific reason - to get a review, for a referral, etc.

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## Remember...

- ➔ The morning huddle should be focused on patients than the procedures.
- ➔ Ask the question "Who's life are we going to change today?" This can be
- ➔ Always end the morning huddle on a positive note. This can be done by closing with a motivational quote that will fuel the team for the rest of the day.